

# Oracle (Hybrid) Cloud

**Marin Tadić**  
Managing Director

ORACLE

Copyright © 2015 Oracle and/or its affiliates. All rights reserved. | Oracle Confidential – Internal/Restricted/Highly Restricted



Who we are

...connecting people at the business journey information

(It might surprise you)



from brick  
and  
mortar

# Connected layers

SaaS



PaaS



IaaS



(Delivering real value)

# Cloud Supports New Consumption Patterns

SINGLE  
PROCESS

BUSINESS  
FUNCTION

END-TO-END  
PROCESS

COMPLETE  
TRANSFORMATION

>> Choice

>> Pace of Change

>> Consumption of Innovation

ORACLE

Copyright © 2015 Oracle and/or its affiliates. All rights reserved. | Oracle Confidential - Internal/Restricted/Highly Restricted 6

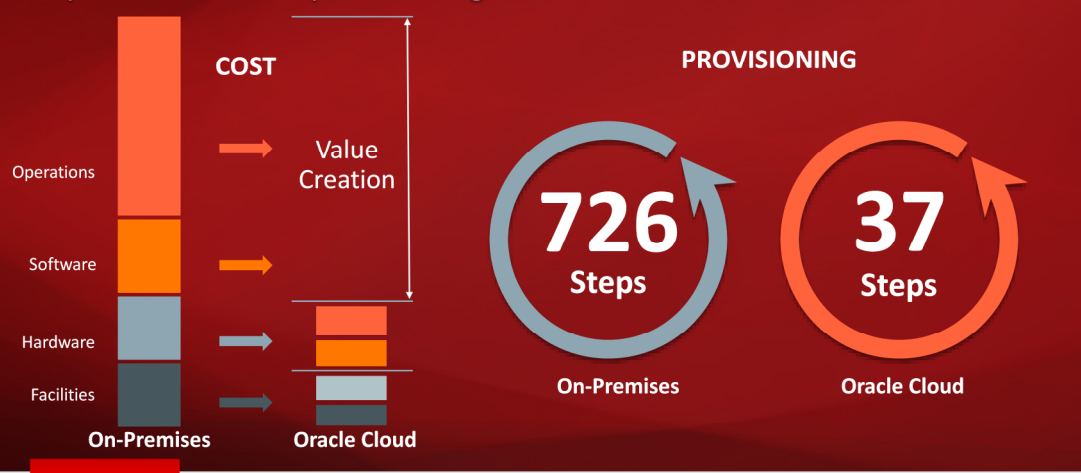




Drivers for Change  
Cloud Transformation  
Our Solutions

# Oracle Cloud Platform: Corporate IT and DBAs

## Rapid economics & provisioning

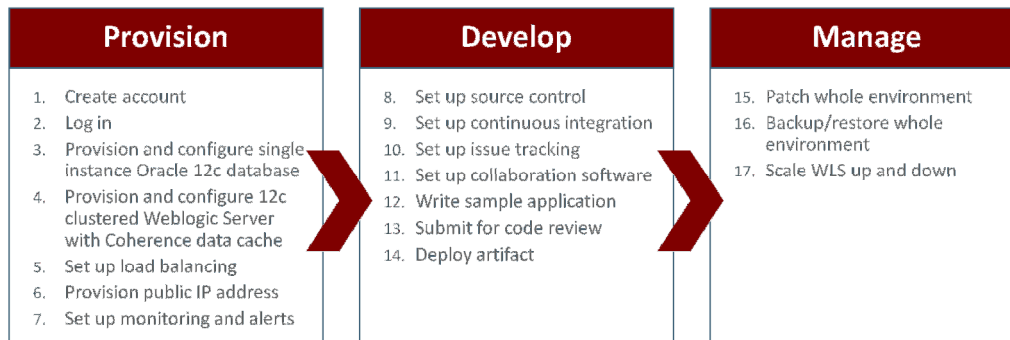


Copyright © 2015 Oracle and/or its affiliates. All rights reserved. | Oracle Confidential - Internal/Restricted/Highly Restricted 8



# Tests Performed: 17 Use Cases







Across entire lifecycle of a system



*On premise assumes hardware is in place. This is very often not the case. Add months of time if you have to set up hardware*

# Oracle JCS vs. AWS & On Premise

How much time and effort (money) can JCS really save?




	Time 	Clicks 	Commands 
 On Premise	14h 17m	1,403	539
	12h 52m	1,578	827
	3h 46m	131	0
	3.4x faster than AWS and 3.8x faster than on premise	12x fewer clicks than AWS and 11x than on premise	JCS doesn't <i>force</i> you down to the command line

ORACLE

Copyright © 2015 Oracle and/or its affiliates. All rights reserved. |

10

## Detailed Results by Function

	Provision	Develop	Manage
 On Premise	8h 30m 726 clicks 128 commands	2h 20m 301 clicks 104 commands	3h 27m 376 clicks 307 commands
 amazon web services	7h 5m 717 clicks 574 commands	2h 22m 356 clicks 98 commands	3h 31m 505 clicks 155 commands
 ORACLE® CLOUD	1h 55m 37 clicks 0 commands	13m 49 clicks 0 commands	2h 23m 45 clicks 0 commands

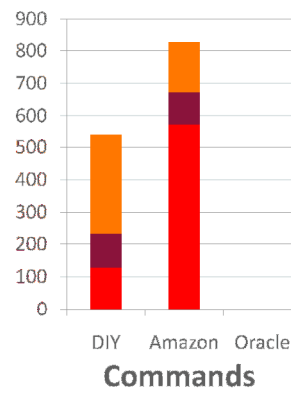
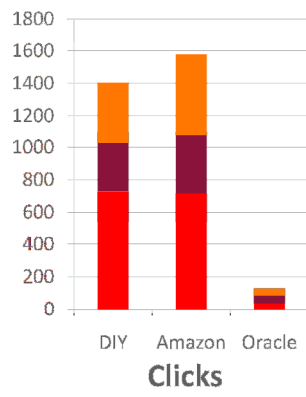
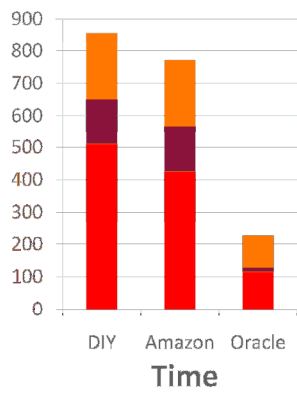
ORACLE

Copyright © 2015 Oracle and/or its affiliates. All rights reserved. |

11

# Results by Time, Clicks and Commands

- Manage
- Develop
- Provision



*Real PaaS always beats infrastructure-level solutions*



Copyright © 2015 Oracle and/or its affiliates. All rights reserved. |

12



“Some vendors know Enterprise.  
Some vendors know Cloud. Only those  
that can provide both will be leaders.”

– Robert Mahowald, IDC

**ORACLE**<sup>®</sup>

ORACLE®